

Message Text

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46

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 RSC-01 /019 R

66619

DRAFTED BY COM/BIC/CAGNE:LJENSEN:LJ

APPROVED BY EB/OCA/REP:JBRABENS

COM/BIC/CAGNE:PHALE

NEA/AFN:DMACK(INFO)

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R 181731Z NOV 74

FM SECSTATE WASHDC

TO AMEMBASSY TUNIS

UNCLAS STATE 253666

E.O.11652:NA

TAGS: BEXP TS

SUBJECT: TRADE INQUIRY: REQUEST FOR USDOC ASSISTANCE

REF: TUNIS 7031

1. MR. MCDOWELL STATES THAT PROBLEM BASED ON MISUNDERSTANDING OF PREVIOUS SCHEMBARI CABLE LANGUAGE AND IS EASILY CLARIFIED, AS FOLLOWS: ORIGINAL MCDOWELL QUOTATION OF EXACTLY \$42,814 CIF TUNIS FOR LOTS 4, 5 AND 6 INCLUDED PROVISION FOR ADDITIONAL ITEM TO LOT SIX CONSISTING OF 16 SETS OF COILED RODS WHOSE COST PUSHED TOTAL QUOTATION, WITH ADDITIONAL ITEM, TO \$51,878. IN SUBSEQUENT SCHEMBARI TELEGRAM ACCEPTING ABOVE QUOTATION, MCDOWELL'S UNDERSTANDING OF TELEGRAM LANGUAGE WAS THAT SCHEMBARI WANTED THREE LOTS PLUS ADDITIONAL ITEM. THUS FINAL QUOTED PRICE WAS \$50,680 (LESS THAN ORIGINAL QUOTATION OF \$51,878 BECAUSE OF LOWER ACTUAL INFLATION FACTOR).

2. MCDOWELL CONTINUES OFFER \$42,814 QUOTATION FOR LOTS 4, 5 AND 6 WITHOUT ADDITIONAL ITEM IF THIS IS WHAT SCHEMBARI WANTS. MCDOWELL IS CABLING SCHEMBARI EXPLAINING DISTINCTION BETWEEN BID PRICES BUT WOULD APPRECIATE YOUR RELAYING ABOVE EXPLANATION TO SCHEMBARI.

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3. FYI. PROBLEM MAY ALSO BE FRENCH/ENGLISH TRANSLATIONS.

END FYI. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Draft Date: 18 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: LJENSEN:LJ
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Handling Restrictions: n/a
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ISecure: 1
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Original Previous Classification: n/a
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Review Comment: n/a
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30 JUN 2005

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